



## 2021-2022 PRICE LIST

### SOFTWARE AS A SERVICE

#### 360 – QUOTE & TENDER EVALUATION SOFTWARE IN THE CLOUD

Main features:

- i. Publish requests for tender and invite businesses to respond
- ii. Free subscription service to advertise requests for tender
- iii. Precise, concise, and highly effective targeted answers to tender criteria
- iv. Many communication options (Enquires, Addenda, Direct Messages, & Clarifications)
- v. Evaluation tools and algorithms (qualitative criteria, value for money)
- vi. Advanced evaluation tools (risk assessments, tags, & consensus evaluations)
- vii. Standard and customisable reports
- viii. Tools and security measures that facilitate good procurement practice with specific regard to probity
- ix. Two environments:
  1. a sand-box environment for staff training and experimentation
  2. a production environment with 65,000+ businesses registered
- x. Enterprise licence – allows any number of staff & contractors

Annual Licence Fees<sup>1</sup> (including GST):

<b>SMALL (S)</b>	<b>MEDIUM (M)</b>	<b>LARGE (L)</b>	<b>EXTRA LARGE (XL)</b>
\$3,121.34	\$6,243.76	\$9,365.11	n/a

#### 360 WITH ADCOM EXTENSIONS

Includes all of 360's regular features plus:

- i. Evaluation tools for establishing panels of businesses within categories
- ii. Extra advertising of requests for tender within 360
- iii. Support for alternate submissions
- iv. Disallowing submissions from companies who haven't passed preconditions
- v. Additional workflow steps for quality assurance reviews
- vi. The ability to restrict downloads of copyrighted materials

Annual Licence Fees<sup>1</sup> (including GST):

<b>SMALL (S)</b>	<b>MEDIUM (M)</b>	<b>LARGE (L)</b>	<b>EXTRA LARGE (XL)</b>
\$3,745.62	\$7,492.58	\$11,238.13	\$29,088.30

<sup>1</sup> See volume definitions overleaf

Licence fees increase annually on 1 July. Paying in advance for future years results in savings.



## ADDITIONAL SERVICE OFFERINGS

All services are charged at **\$1,955.55** per day (including GST) in half-day increments.

OFFERING	INDICATIVE EFFORT
<b>Creation of a 360-compatible logo</b> <i>Each organisation has a presence in 360 with a logo, a unique web address, a title, business description, and an optional how-to guide.</i>	(free – limit 1)
<b>Training</b> <i>The recommended way to introduce 360 into your organisation is to train the central procurement team over two days. Once trained, the procurement team can incorporate use of 360 in their organisation's broader procedural manual themselves (or engage simplylogical.net for follow-up services).</i>	2 days
<b>Creation of a Branded Word Document Base Template</b> <i>360's Word document reports start from a base template that has 360's default colours and styles. Customer-specific base templates can be created to apply your organisation's livery (logo, colours, font styles, etc.).</i>	1 day for the suite
<b>Creation of a Report Builder Template</b> <i>A report builder template speeds up the generation of Word document reports with contents and commentary tailored for each request for tender.</i>	¼ day per section heading
<b>Creation of a Bespoke Report</b> <i>A bespoke report ensures 360 outputs data in the format that best meets your organisation's needs. Bespoke reports do not get changed as part of regular system upgrades which makes them an ideal choice for downstream processing.</i>	Always quoted based on an agreed design
<b>Bespoke and Cost-Shared Development</b> <i>Bespoke development is the creation of a feature that solves a unique challenge faced by your organisation. Our cost-sharing policy will be applied within the design proposal as we seek to develop not just bespoke features but features that will be of benefit to the broader 360 community – a more comprehensive feature that requires more effort but, with its broader applicability, may be a cheaper option for your organisation because we will share the development costs 50:50.</i>	Always quoted based on an agreed design

## 360 VOLUME DEFINITIONS

360's licence fees are designed for government entities and service-based businesses where revenue is a strong indicator of load on simplylogical.net's resources. Most licence holders have M or L licences.

SIZE	DESCRIPTION
<b>SMALL (S)</b>	<ul style="list-style-type: none"> <li>✓ Revenue less than \$5M</li> <li>✓ Fewer than 250 providers responding to each request</li> </ul>
<b>MEDIUM (M)</b>	<ul style="list-style-type: none"> <li>✓ Revenue less than \$60M</li> <li>✓ Fewer than 250 providers responding to each request</li> </ul>
<b>LARGE (L)</b>	<ul style="list-style-type: none"> <li>✓ Fewer than 250 providers responding to each request</li> </ul>
<b>EXTRA LARGE (XL)</b>	<ul style="list-style-type: none"> <li>✓ May have a request that attracts more than 250 providers &amp; referees</li> </ul>
<b>PROCUREMENT CONSULTANT (PC)</b>	<ul style="list-style-type: none"> <li>✓ Procurement consultants may use 360 to run requests for tender on behalf of their clients for \$550 (including GST) per approach to market</li> </ul>

The XL licence is designed for large government departments and state/nation-wide businesses that publish high value, high interest, and high complexity requests that generate spikes in demand on our resources.

