



Tender Evaluations in the Cloud

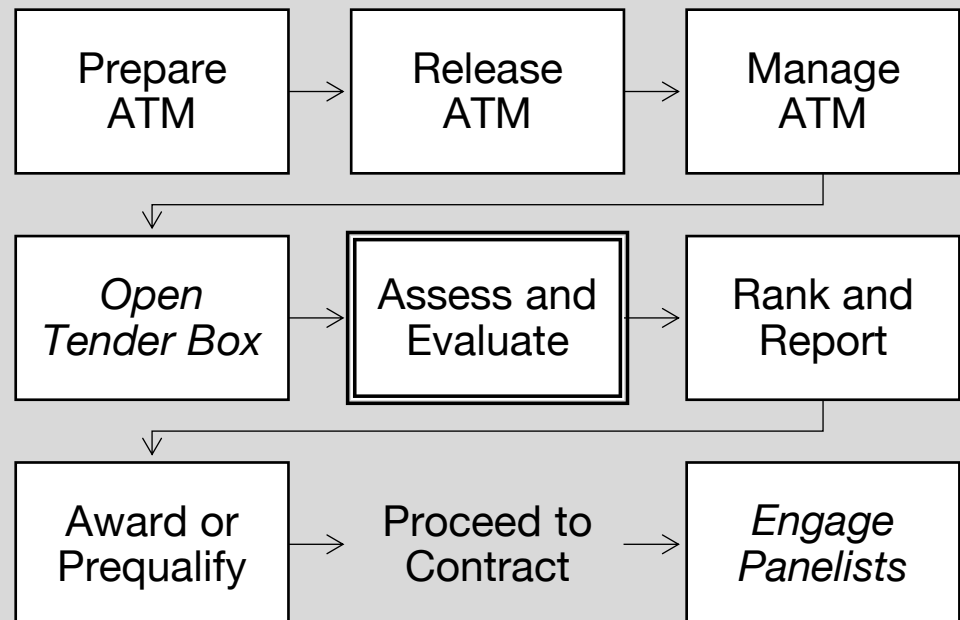
360 is used by procurement teams across Australia to:

- ✓ Advertise Requests for Tender
- ✓ Receive Submissions
- ✓ Assess, Evaluate, and Award

Confidence | Value | Integrity

360 is built to provide confidence that the best value for money is being achieved from each approach to market (ATM). Security applies to each node of the procurement workflow so buyers, suppliers, and stakeholders can trust the integrity of each ATM.

360 Workflow



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Tender Evaluations in the Cloud

Features

- ✓ Outreach when approaching the market
- ✓ Fast, efficient and powerful evaluation process
- ✓ Simple to use questionnaire with a huge array of configuration options including:
 - ABN checks
 - Referee checks
 - Weighted and non-weighted questions
 - Questions for the evaluation team's eyes only
 - Questions in sections and/or displayed in a series
 - Questions and sections that depend on answers to previous questions
 - Sections that are assessed separately
 - Sections that are assessed by different evaluators
- ✓ Many options for all points of the workflow:
 - Complex (multi-part/multi-assessment) tenders
 - Pre-submission restrictions
 - Alternate submissions and departures
 - Non-conflict of interest declarations
 - Local provider preferencing
 - Incremental and adjustable scoring and ranking system
 - Risk assessments and response tagging



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360's Assessment and Evaluation Features

360's evaluation system is fast, efficient and powerful.

- ✓ Side-by-side evaluations allow comparison of individual provider responses
- ✓ Context-specific evaluations allow all of a provider's related responses to be assessed simultaneously
- ✓ Risk can be incorporated when assessing each criterion
- ✓ Responses can be highlighted for follow-up, because they've triggered an alert, because they seem implausible, or for any other system-configurable reason
- ✓ Guidelines are available to assessors against each criterion
- ✓ Criterion-specific shortcuts allow assessors to score and comment with the click of a mouse
- ✓ Options for:
 - Assessments by experts
 - Assessment team load-sharing
 - Tendered prices being hidden from assessors
- ✓ Online referee checks
- ✓ Ability to assess departures (i.e. non-conforming submissions) and alternate submissions*

* Requires the ADCOM extensions



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Licence Pricing Schedule

360 is licensed to government and non-government entities that buy goods and services using tenders. Each licence is for all staff with fees reflective of the likely load on 360's servers and support staff.

✓ Single ATM Licence: \$250 + GST

For a single approach to market where the winning bid/budget is less than \$2.5M (0.01% for higher amounts) and the expected number of bidders is fewer than 250

✓ Small Volume Licence: \$2,550* + GST per year

For organisations with fewer than 30 staff and revenue less than \$5M and fewer than 1,000 ratepayers (if applicable)

✓ Medium Volume Licence: \$5,100* + GST per year

For organisations with fewer than 500 staff and revenue less than \$60M and fewer than 40,000 ratepayers (if applicable)

✓ Large Volume Licence: \$7,650* + GST per year

For all other organisations (where the expected number of bidders to each ATM is fewer than 250)

✓ Extremely Large Volume Licence: \$19,800* + GST per year

For all other organisations (where an ATM is likely to attract 250 or more bidders)

* Subject to annual indexation – CPI + 2%. Prices are current as at 1 July 2018.



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